THE FOLLOWING DISCOUNTS HAVE BEEN GRANTED TO VALE MEMBER INSTITUTIONS FOR THE 2013-2014 ACADEMIC YEAR

* **Alexander Street** – displayed below
* **Ambrose** – discount is linked on committee web page
* **BioMEDIA** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Bullfrog Films** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **CinéFête** – discount is linked on committee web page
* **The Cinema Guild** – displayed below
* **Documentary Educational Resources** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Film Ideas, Inc.** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Films Media Group** – displayed below
* **First Run Features** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Icarus and Fanlight** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Insight Media** – 20% off retail price when DVD + streaming rights are purchased together
* **INTELECOM** – discount is linked on committee web page
* **Kino Lorber** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Landmark Media** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Media Education Foundation** – 20% off retail price across the board
* **Phoenix Learning Group** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Ro\*co** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **The Video Project** – streaming is 2x the cost of the DVD minus 20% if the title is on NJVid at the time of purchase, 10% if not
* **Women Make Movies** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not; physical copy discounted 50% if purchased along with streaming rights, 20% if sole purchase
* **Zeitgeist** – streaming price discounted 20% if title is on NJVid at time of purchase, 10% if not, and DVD is included in the price

**ALEXANDER STREET PRESS DISCOUNT**

* Perpetual stream:  2 x the DVD price, less 20% discount
* 3-year stream:  DVD price less 20% discount

**FILMS MEDIA GROUP DISCOUNT**

An across the board 25% discount of the list price of $220 for perpetual access rights and 25% discount off of the list price for 3 year terms.

Additional discounts for bulk ordering as follows:

10-20 titles- 30% discount

20+ titles- 35% discount

Any DVD ordered in conjunction with the digital rights will be at 50%.

**THE CINEMA GUILD DISCOUNT**

* If the title is already on NJVid at the time of purchase = 20% minimum discount on streaming rights or physical copies (e.g. DVD). If both are purchased, then the physical copy is discounted 25%.
* If the title is not already on NJVid at the time of purchase = 10% minimum discount on streaming rights or physical copies (e.g. DVD). If both are purchased, then the physical copy is discounted 25%.